









Do you remember BIOFACH 2020? How we all got together, discussed the latest developments and business opportunities in the organic sector, went out for dinners and celebrated yet another legendary BIOFACH party? At that time, COVID19 was already around. But none of us imagined how the pandemic would evolve and how it would affect every single one of us – privately and professionally.

The lockdown reduced travels, tied us to our desks, and allowed us to develop new ideas and initiatives. For us at Organic Services, it gave us time to create a short, animated video that speaks about who we are, our mission and also embeds our Integrity Solutions into the broader context. Watch it here: Get to know us - our mission and integrity solutions.

Whilst Corona has turned the world upside down, health concerns have significantly boosted the demand for organic, sustainable food. Although it won't be possible to meet in person this year, Nuremberg Messe is opening its digital doors from 17th to 19th

Our topics at a glance:

- Congress Event on Integrity
- Roundtables Check
 Organic
- Roundtable INTACT
- Roundtables Ecert Basic
- Roundtables Group
 Integrity
- New video: get to know us!

February for a BIOFACH eSPECIAL – and we are excited to explore these new digital ways of connecting with you.

Are you struggling to meet all the current needs in terms of integrity, internal processes, digitalisation and further business development? Is there anything we can support you with? Are you interested in our Integrity Solutions Check Organic, Check Integrity, Group Integrity or Ecert Basic? Do you want to learn more about the Intact Platform, the leading ERP solution for audit and certification management? Can we support you with our market expertise, advise you on organic policies or sustainable business development? Do you have an idea for a project cooperation? Then don't miss this opportunity, join our online-events and get in touch with us! As every year, we have invited inspiring speakers to make your time worthwhile.

We look forward to seeing you online!

Best regards, stay safe and healthy,

Gerald A. Herrmann and Frank Gerriets



Organic Services is an international consultancy firm based in Germany. Our services enhance sustainability, integrity and business success throughout the organic food industry. Since our foundation in 2004, we have specialized in providing software-based solutions which enable producers, processors, traders and CBs to manage traceability, quality, auditing and certification processes along the supply chain. With these tools at hand and vast expertise and experience in the organic sector, we are regularly involved in national and international projects, advising entities such as GIZ, FOA, NOP and public authorities. Following an interdisciplinary approach, we also offer strategic and organizational business development, market research, trade support, project and event management. As a competent partner, we have been organizing the BIOFACH Congress since 2006 and helped to set up the BIOFACH fairs in China. Brazil and India.

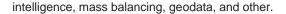
Congress Event on Integrity

Different perspectives on organic integrity and fraud prevention



Wednesday, 17th Februray, 3 - 4.30 pm

This congress session will map the organic integrity landscape and discuss fraud and fraud prevention from various perspectives, including legal issues, whistle blowing, the anatomy of fraud, data





Check Organic is a cloud-based supply chain integrity solution that brings together organic certification and supply chain data backed by Ecert technology. Keying in on these two data sets brings greater transparency to organic supply chains and is what makes Check Organic unique. Check Organic means a more streamlined way to do business, but more importantly, it gives you the opportunity to demonstrate your transparency and protect your brand integrity. Check Organic is a service offered by Organic Services.

We have invited the following speakers:

- Francis Blake, President/Director, Alliance for Organic
 Integrity (AOI)
- **Dr. John Spink**, Director, Food Fraud Prevention Think

 Tank
 - Peter Whelan, Director, Audit & Investigations, Food
 Safety Authority of Ireland
- Jochen Kleboth, Head of Intact Analytics, Intact GmbH •
- Gerald A. Herrmann, Director, Organic Services GmbH •

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Ecert Basic is an off-the-shelf version of the leading audit and certification management solution, Ecert®. Ecert® is the professional software for database driven audit management, administration and CRM. With Ecert Basic, you get all of the standard functionalities of Ecert® at a price that fits your budget. Ecert Basic provides a comprehensive set of tools to facilitate the management of your certification agency in an efficient, reliable and highly costeffective manner. Ecert Basic is a service offered by Organic Services.



Group Integrity supports audit management, audit documentation, non-compliance follow-up, external reporting (market, certification) and internal quality verification system management processes (e.g. ICS, PGS, and GLOBALG.A.P. Option 2). What makes Group Integrity unique is its combined support of a variety of processes in one tool, not only for grower groups, but also for businesses who contract smallholder farmers. Group Integrity is the ultimate solution for professionally managing groups and will help

Roundtables Check Organic

The Global Organic Integrity Platform



Thursday, 18th Februray, 11 am Fighting fraud with mass balance checks!

Whether you represent a farmers' organisation, a company heralding its brand or a country's government: you need to protect yourself and your clients against fraud. This session will provide an overview about Check Organic, a tested, easy-to-implement, inexpensive integrity solution. It interconnects and displays real-time certification and product transaction data via an intuitive traffic-light system.

Friday, 19th Februray, 2 pm Check Organic and Geodata

Whilst digitalisation is accelerated due to the COVID19 pandemic,

transform your group into a wellstructured, transparent and reliable market partner. Group Integrity is a service offered by Organic Services. external certification management and internal company processes have already been increasingly transferred to digital data over the past years. Remote audits, a necessity as inspectors were not allowed to travel, significantly increased the digital dynamic. Proof of field location and size, crop, yield, and other information moved geodata into the spotlight. This session will present how mass balancing can be supported by geodata and provide concrete examples.

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Roundtable INTACT

2-in-1 Session: Remote Auditing Best Practices & Improving Audit Performance and Planning with Artificial Intelligence Tools









Thursday, 18th Februray, 1 pm

Remote Auditing Best Practices: In the first part of the session you will learn how state-of-the-art audit and certification software facilitates remote auditing with self-assessments, secure document upload, and direct auditee involvement in tracking and resolving non-conformities. Practical use cases and more. Furthermore, you will get an idea how you can use AI to increase audit performance, simplify risk-based audit planning, and open up new revenue streams. Finally, analyse 100% of your audits and automatically identify anomalies, root causes, and risk factors with no data science know-how required.

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Roundtables Ecert Basic

Digitalisation of inspection and certification workflows with Ecert Basic



Wednesday, 17th February, 5 pm Thursday, 18th February, 9 am Friday, 19th February, 4 pm

Whilst globally operating certifiers have the resources to afford highend software for the collection, administration, and procession of certification-related data, smaller, local entities often struggle. For those, we present Ecert Basic as an easy-to-use, affordable solution. The web-based tool allows full process control from inspection to issuance of certificates at an affordable price. An application to conduct inspections with mobile devices will be presented, too. Moreover, our clients from MAYACERT and ETKO will present their experience of working with the software.

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Roundtables Group Integrity

Facilitation of Internal Control Systems (ICS) and Participatory
Guarantee Systems (PGS) with Group Integrity



Wednesday, 17th February, 6 pm Thursday, 18th February, 10 am Friday, 19th February, 2 pm

The inclusion of smallholders in international markets is essential to global food supplies. To facilitate their market entry, we present Group Integrity. The tool is a web-based solution for the professional management of internal control systems (ICS) of grower groups and companies with smallholders in contract production and prepares them optimally for the certification against private and public standards like organic or fair trade. An application to conduct inspections with mobile devices will be presented too.

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New video: get to know us!

Watch our new video and learn more about our mission and integrity solutions



Our latest video explains our business mission and integrity solutions in less than 4 minutes. Enjoy!

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Did you miss our last Integrity Insider? Find it here.





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